



## Sales Professional - LOOKNorth

If you have a proven track record (yes, we really did just say that and it's key) of success as a sales professional, we want you. Bring your energy and the thrill of the deal to our workplace.

LOOKNorth is a national Centre of Excellence for Commercialization and Research (CECR). We have a portfolio of remote sensing services to sell and we need your help. We are one of several teams within C-CORE, a Canadian R&D corporation in business since 1975.

Within this CECR, you'll work with bright minds, motivated by innovation and business. LOOKNorth works with a network of Small-Medium Enterprises and their technologies need to reach a new client base. If you can get them there, you'll be rewarded.

About us – LOOKNorth commercializes remote sensing technologies. We offer a range of offshore and onshore remote sensing services for reclamation monitoring, infrastructure, environmental characterization and other applications. These applications are based on data primarily from satellite and airborne platforms. They're ground breaking. And they're driving us into new areas.

We are seeking a sales professional to:

- present our network and their solutions to the client base; identify new opportunities and new markets for our existing and growing suite of services; and
- close the deal.

The present client base includes the resource sector and government clients active in oil and gas, pipelines, mining, environment, safety and security, and the North.

This is a unique opportunity with a unique company. We need someone who:

- has a strong working knowledge of remote sensing technology and capabilities;
- presents professionally;
- is able to recruit new clients; and
- enjoys travel and can effectively work and stay connected while "on the road".

**Location** – Ottawa, Ontario

At **C-CORE**, we are committed to investing in people and creating a dynamic and rewarding employment experience. C-CORE conducts R&D and provides research-based advisory services, delivering innovative engineering and technology solutions to national and international clients. Over more than 40 years, we have built a world-class team of over 70 dedicated professionals with a reputation for excellence in: Remote Sensing; Ice Engineering; and Geotechnical Engineering.



**SALARY & BENEFITS**

C-CORE is a dynamic company that offers competitive salary and benefits, including a generous retirement savings plan, attractive vacation & leave entitlements, and medical & dental plans. More importantly we offer the opportunity for professional development, higher education and personal growth.

**APPLY TO:**

Qualified candidates should forward a résumé electronically to: [careers@c-core.ca](mailto:careers@c-core.ca)  
Please refer to C-CORE website ([www.c-core.ca](http://www.c-core.ca)) for additional information.

**DEADLINE FOR SUBMISSION:**

Position will remain open until filled.

*C-CORE thanks all those who apply; however, only those whose skills most closely match the position will be contacted.*